



SENTRY
INSURANCE

1800 North Point Drive
Stevens Point, WI 54481

1-877-3SENTRY
sentry.com

Don't Let Product and Service Issues Stop Your Dealership Short

Adopting Sentry's recommended procedures can help you reduce product and service exposures.

Sentry is a leading provider of insurance and safety services for industrial equipment dealers. Put our expertise to work for you.

Sentry's experienced safety professionals recommend that industrial equipment dealers adopt product and service exposure prevention procedures covering:

- Used equipment
- Equipment repair
- Subcontractors
- Special equipment rental and leasing
- LP gas dispensing and sales

These procedures, designed to help you reduce your claims, are detailed in *Sentry Solutions – The Guide to Product and Service Safety*.

With Sentry's help, you'll spend less time worrying about product liability and more time focusing on running your business successfully.

Visit us at sentry.com for more information on reducing risks associated with your business.

Sentry Insurance – We know your business.

Claim File

A construction site worker was operating a rough terrain forklift, when it tipped over. The counterweight broke free and fell into the cab, striking the operator's right leg. The operator's multiple fractures resulted in several surgeries, including a right-ankle fusion. The equipment dealer allegedly failed to inspect and find an improperly-welded counterweight. Mediated damages totaled \$375,000.



Products and safety services are underwritten, issued and/or administered by a member of the Sentry Insurance Group, Stevens Point, WI. For a complete listing of companies, visit sentry.com. Policies, coverages, benefits and discounts are not available in all states. Certain restrictions apply. See policy for complete coverage details.

This page contains general information on reducing risk. Sentry recommends that you consult with your legal counsel as appropriate.

**INDUSTRIAL EQUIPMENT DEALER EXPOSURES
PRODUCT AND SERVICE SAFETY**

S T R E N G T H • P R O T E C T I O N • V I G I L A N C E

SINCE 1904

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