



SENTRY
INSURANCE

1800 North Point Drive
Stevens Point, WI 54481

1-877-3SENTRY
sentry.com

Don't Let Unlawful Employment Practices Apply to Your Dealership

Adopting Sentry's recommended procedures can help you reduce employment practices liability exposures.

Sentry is a leading provider of insurance and safety services for industrial equipment dealers. Put our expertise to work for you.

Sentry's experienced loss control professionals recommend that industrial equipment dealers adopt employment exposure prevention procedures covering:

- Discrimination
- Sexual harassment
- Employment advertising
- Employment applications
- Application testing
- Candidate interviews

These recommendations, designed to help you reduce your claims, are detailed in *Sentry Solutions – The Guide to Liability of Employment Practices in Your Dealership*.

With Sentry's help, you'll spend less time worrying about employment practices and more time focusing on running your business successfully.

Visit us at sentry.com for more information on reducing risks associated with your business.

Sentry Insurance – We know your business.

Claim File

Two dealership salespeople claimed they were constantly insulted and their complaints ignored. A third salesperson sued claiming that he was fired because he had complained about how the other two salespeople were being treated. The dealership agreed to settle the three discrimination lawsuits for more than \$500,000.



Products and safety services are underwritten, issued and/or administered by a member of the Sentry Insurance Group, Stevens Point, WI. For a complete listing of companies, visit sentry.com. Policies, coverages, benefits and discounts are not available in all states. Certain restrictions apply. See policy for complete coverage details.

This page contains general information on reducing risk. Sentry recommends that you consult with your legal counsel as appropriate.

**INDUSTRIAL EQUIPMENT DEALER EXPOSURES
EMPLOYMENT PRACTICES LIABILITY**

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SINCE 1904