



SENTRY
INSURANCE

1800 North Point Drive
Stevens Point, WI 54481

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sentry.com

Don't Let Hazardous Material Mishandling Leave Your Dealership Awash in Red Ink

Adopting Sentry's recommended procedures can help you reduce hazardous material exposures.

Sentry is a leading provider of insurance and safety services for industrial equipment dealers. Put our expertise to work for you.

Sentry's experienced safety professionals recommend that industrial equipment dealers adopt hazardous material exposure prevention procedures covering:

- Hazard communication programs
- Hazardous materials inventorying
- Job-specific training
- Personal Protective Equipment assessments
- Welding, cutting and finishing

These recommendations, designed to help you reduce your claims, are detailed in *Sentry Solutions – The Guide to Hazardous Materials Safety for Industrial Equipment Dealers*.

With Sentry's help, you'll spend less time worrying about hazardous material mishandling and more time focusing on running your business successfully.

Visit us at sentry.com for more information on reducing risks associated with your business.

Sentry Insurance – We know your business.

Claim File

A dealership stored its diesel fuel in a tank located behind the service area. A leak in the tank went undetected for several weeks, allowing diesel fuel to seep into the ground and on to a neighboring lot. The dealership was held responsible for all cleanup costs associated with the leak. Damages exceeded \$100,000.



Products and safety services are underwritten, issued and/or administered by a member of the Sentry Insurance Group, Stevens Point, WI. For a complete listing of companies, visit sentry.com. Policies, coverages, benefits and discounts are not available in all states. Certain restrictions apply. See policy for complete coverage details.

This page contains general information on reducing risk. Sentry recommends that you consult with your legal counsel as appropriate.

INDUSTRIAL EQUIPMENT DEALER EXPOSURES
HAZARDOUS MATERIAL HANDLING

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SINCE 1904