



We're in the business of protecting yours

Coverage for your manufacturing business

You know the hard work it takes to make your manufacturing company a success. We know, too. That's why we're ready to help you protect it. From property and auto to general liability and workers' compensation, we have the insurance products, skills, and drive to make it happen. But it's not just about insuring your present—we can help secure your future as well. We'll even show you how to manage the pitfalls that could cause a claim. It's all part of providing the coverage you need.

HAVING SPECIALIZED PROTECTION IS GOOD...

You can take advantage of our long experience in insuring manufacturers. Beyond making sure you're covered for typical manufacturing exposures, we'll help you identify and manage the special risks you face in your operations. Let's take a look at a few ways:

- Business income, including extra expense
- Cyber liability
- Equipment breakdown
- Manufacturer's errors and omissions
- Worldwide product liability

...LIMITING YOUR LOSSES IS EVEN BETTER

While insurance is there to help when something happens, what if you could avoid the situation altogether—or, at the very least, mitigate the effect? From work practice assessment and training to recognizing potential problems, we can help through specialized services like:

- Loss trend analysis
- On-site safety and hazard assessments
- Workplace safety program development
- Best practice reviews of vehicle operations and product liabilities
- Safety committee coordination and development
- Resources including technical guides, sample templates, and training content



Help doesn't end there. We've also created Sentry Solutions, a series of safety resources that takes a closer look at the top risks businesses like yours face. It's another opportunity to protect against losses.

MANAGING YOUR LOSSES WHEN THEY HAPPEN

When it comes to claims, having a solid course of action can help you avoid messy situations and allow you to focus on solutions instead. Our claims best practices offer a consistent, cost-effective approach for easing the impact of your workers' compensation and liability losses. We resolve claims efficiently and fairly, so you can get back to focusing on your business and its future.

Our claims best practices:

- Encourage effective communication and use of technology to help you manage operations and workflow
- Manage claims through our knowledgeable team, using tried and tested operating procedures
- Establish the expected claims cost, through our team's experience and familiarity with your industry

24/7 ACCOUNT ACCESS IS JUST A CLICK AWAY

Access to your account is just a click away—any time, any day. Through our insurance management website, you can:

- Access active policies, view coverage details, and download policy documents
- Review your billing information and settings, including autopay
- View, sort, and track your claims
- Reduce risk through industry-specific safety resources
- Track what's happening with your account by using the alerts feature



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*Assets and policyholder surplus are as of Dec. 31, 2018, and represent the aggregate total for all members of the Sentry Insurance Group and are not reflective of any individual underwriting company. A+ (superior) A.M. Best Financial Strength Rating (FSR) current as of May 2019. See ambest.com/ratings/guide.pdf for rating information.

Property and casualty coverages are underwritten, and safety services are provided, by a member of the Sentry Insurance Group, Stevens Point, WI. For a complete listing of companies, visit sentry.com. Policies, coverages, benefits, and discounts are not available in all states. See policy for complete coverage details.

TAKING THE FIRST STEPS. TOGETHER.

These are just some of the ways we can help protect what you and your employees are working so hard for. There's still more we'd like to share with you. Let's sit down and have a conversation.

ABOUT SENTRY

At Sentry, we value every opportunity to interact with you. That's why we've established a regional office near you to support carefully selected, appointed independent agents who know your area and understand your industry. And they'll work to get to know your business, too. This combination of powerful business insurance products and knowledgeable local agents helps protect businesses like yours.

We got our start in 1904. As we've grown, we've become one of the largest and most financially secure mutual insurance companies in the nation. Perhaps that's why many of our customers—about one million strong—have been with us for decades.

Our Wisconsin headquarters leads our organization, supported by claims and regional offices strategically located throughout the U.S. We can help protect your business with our \$17.6 billion in assets, a \$5.5 billion* policyholder surplus, and an A+ (Superior) rating from A.M. Best, the industry's leading rating authority.